# MIDDLE EAST TECHNICAL UNIVERSITY DEPARTMENT OF BUSINESS ADMINISTRATION

## BA 2203 – Organizational Behavior

Course Schedule (Mon, Wed, 08:40-10:15) G110

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Office Hours:	by appointment
Course Web Page:	Link to ODTUClass Course Page

## **Course Description:**

The human element is a fundamental component of management. This course introduces students to the fundamental concepts and research in social psychology and human behavior. Particular attention is given to human behavior in large and complex organizations and the impact of organizations on human interrelationships. The course thus focuses on how social factors influence individual behavior. Topics include basic research methods, causes and effects of biases, attribution, happiness, depression, individualism, collectivism, conformity, gender, corruption, communitarianism, persuasion, groups and productivity, diversity and prejudice, conflict. Skills and strategies in organizational development and change, such as leadership, influence and control systems, group dynamics, and personal/organizational goals. The implications for managers in these areas are a major focus for this course.

#### **Course Student Learning Objectives: (CSLOs)**

## Upon successful completion of this course, students should be able to:

#### Course Specific Skills:

- 1. A clear understanding of the concept of organizational behavior
- 2. A foundation of the knowledge of the behavioral aspects of the individual within the work organizations
- 3. Knowledge and understanding of group and team behaviors.

#### Discipline Specific Skills:

- 4. An insight for developing organizational identity and motivation
- 5. Ability to plan, administer and assess organizational performance
- 6. A foundation for the main functions of Human Resources Planning

#### Personal and Key Skills:

- 7.An analytical understanding of human behavior within the work environments
- 8. The ability to assess the managerial and administrative positions regarding the individuals' and/or groups' behaviors within the organizations
- 9. The ability to analyze "real-life examples" regarding organizational behavior

### **Learning and Teaching Methods:**

The following instructional methods will be used to achieve the course objectives: Lecture (40%), questioning (10%), in-class exercises (20%), concept mapping (10%) case discussion (20%),

#### **Required Reading:**

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#### **Suggested Reading:**

George, J.M. Jones, G.R. 2008 Understanding and Managing Organizational Behavior, 5th Edition, Pearson. Free Online Book:

https://openstax.org/details/books/organizational-behavior

Assessment and Grading:							
Form of Assessment	% Contribution	Size of the assessment	CSLOs covered by the assessment	Feedback Method			
Midterm exam I	20						
Midterm exam II	20						
Midterm exam III	20						
Participation	15						
Final exam	25						

Tentative Course Schedule						
Week	Day	Topic				
1	1&2	Introduction to OB.	Chapter 1			
2	1&2	Introduction to OB. cont'd				
3	1&2	Individual Differences: Personality and Ability	Chapter 2			
4	1&2	Individual Differences: Personality and Ability				
5	1	Midterm exam I (Oct 27th)				
6	1&2	Values, Attitudes, and Moods and Emotions	Chapter 3			
7	1&2	Values, Attitudes, and Moods and Emotions	Chapter 3			
8	1&2	Perception, Attribution and the Management of Diversity	Chapter 4			
9	1&2	Midterm exam II (Nov 24th)				
10	1&2	Learning and Creativity	Chapter 4			
11	1&2	Learning and Creativity	Chapter 5			
12	1&2	The Nature of Work Motivation	Chapters6&			
13	1&2	The Nature of Work Motivation	Chapters6&7			
14	1&2	Midterm exam III (Dec 29th)				